

## PHOENEXT, Terms of sales and fulfillment :

- Prices : in Euro's ( € ) nett and excluding VAT  
only valid when based upon a written quotation  
or relevant pricelist directly related to the production possibilities
- Quotations : Are valid upto the maximum of 4 weeks after date of issue
- Sketches & designs : Design impressions are always part of an order procedure...  
usually 1 design is incorporated free of charge  
more designs or alterations to the first can and will  
be made to a minimum of costs, which will be communicated  
beforehand
- Orders : need to be confirmed and issued in writing ( by certified E-mail ) after  
which always an order confirmation follows
- Deliveries : All deliveries are ex Works Oldenzaal. i.e. all transportation- and clearance  
costs are payable for the receivers
- Delivery time : Are negociable and will be confirmed and agreed beforehand and in  
writing ( this is a matter of mutual agreement and production  
capabilities )
- Additions : For Unitprices  
In general ( this can be variable per product ) we charge an unitprice  
addition of 25% for quantities lower than 25 pieces  
: For Delivery times  
when the required leadtime is shorter than 8 – 10 working days  
( provided that the production can handle this requirement ) an  
addition of 15% on the unitprice will be charged
- Payments : For all orders lower than a total of €. 1.250 netto ex VAT payment on  
date of order is required  
ABOVE this  
the requirement is 50% on date of order,  
25% just before delivery ( when the shipment is ready to leave )  
and 25% within 14 days nett after delivery  
OR ( as an option )  
100% on date of order and in advance with a payment discount  
involved of 3%  
For orders above €. 5.000 nett ex VAT the payment terms will be  
to a mutually understood agreement

The full terms of sales and fulfillment can be acquired at :

PHOENEXT B.V.

[sales@phoenext.nl](mailto:sales@phoenext.nl)

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Chamber of Commerce nbr.

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VAT nbr.

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